

Form CRS – Customer Relationship Summary

Phillip Capital Inc. (PCI) is a broker-dealer registered with the U.S. Securities and Exchange Commission (SEC) and a member of the Financial Industry Regulatory Authority (FINRA) and Securities Investor Protection Corporation (SIPC). Brokerage and investment advisory services and fees differ, and that it is important for a *retail investor* to understand these differences. Free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](https://investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisers, and investing.

What investment services and advice can you provide me?

PCI offers brokerage services and custody of assets to *retail investors*. PCI does not offer investment advice or monitor the frequency or details of your transactions and investments on your behalf. We offer brokerage services to retail investors, including buying and selling securities such as stocks, bonds, options, and futures. We offer a range of products but do not provide access to every security available in the market. Certain complex products, like futures or options, may require additional approvals or qualifications. We generally require a minimum account balance of \$5,000 to open a brokerage account, though this may vary depending on the type of account or services you select.

For more details about our services, visit our website at www.phillipcapital.com or contact us at (312) 356-9000.

Conversation Starters:

“Given my financial situation, should I choose a brokerage service? Why or why not?”

Brokerage accounts offer much greater flexibility. You may deposit as much or as little money as you want in a brokerage account, and you can invest in any of the assets or securities offered by your broker-dealer. The financial professionals at PCI, your introducing broker-dealer, and/or investment advisor can go over your options, and help you decide the best type of account or services for your financial situation.

“How will you choose investments to recommend to me?”

Our services are primarily transactional, meaning we execute trades based on your instructions. PCI Representatives do not provide investment advisory services.

“What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?”

Not everybody in the financial advisory space has the same knowledge, background, or skills. Financial advisors are regulated according to the type of service they provide, whether that means investment information or financial planning. Strict rules have been put in place to limit who can give financial advice in a professional capacity to protect the public from falling victim to unethical or uninformed financial guidance. When choosing a person to advise you financially, it is important to know your introducing broker-dealer, and/or investment advisor's qualifications prior to utilizing their services. As a reminder PCI will not provide any investment advice.

What fees will I pay?

The fee you pay is determined by your introducing broker-dealer or investment advisor. In the event PCI is your direct broker-dealer and you do not have an investment advisor; PCI will provide you with a list of the fees it will charge your account. Some investments (such as mutual funds) impose additional fees that may reduce the value of your investment over time. PCI may charge you or your introducing firm additional fees, such as account maintenance fees and account inactivity fees. Occasionally, PCI may act as a full-service introducing broker offering you additional services to assist in executing your investment strategy and accessing your account. In such situations, PCI may charge a transaction-based fee, generally referred to as a commission, when you buy or sell a security.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. For more details about our fees and costs, visit our website at www.phillipcapital.com or contact us at (312) 356-9000.

Conversation Starter:

Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?”

We do not provide recommendations. The way we make money creates some conflicts with your interests. You can open a brokerage account at a wide range of firms, from full-service brokers with a complete menu of financial services, to automated robo-advisors and online brokers. Fees and requirements vary. There may be a minimum balance required to open an account, some firms may charge management fees and there may be trading commissions to buy or sell certain

assets. Be sure you understand the different services and options offered by your introducing broker-dealer, and/or investment advisor and the fees and costs associated with those services.

What are your legal obligations to me when providing recommendations? How else does your firm make money, and what conflicts of interest do you have?

We *do not* provide recommendations. The way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the recommendations we provide you. Here are some examples to help you understand what this means:

PCI can buy investments from you, and sell investments to you, from our own accounts (called “acting as principal”). The Firm also may charge an annual maintenance fee and other fees as agreed upon with your broker-dealer or as independently established by the Firm. You should understand and agree to ask PCI, your introducing broker-dealer, and/or investment advisor about potential conflicts because it can affect the services we and they provide you.

Conversation Starter:

“How might your conflicts of interest affect me, and how will you address them?”

Conflicts of interest can arise from a variety of sources and can call into question the action or decision-making ability of a financial professional to remain unbiased. FINRA and the SEC have implemented several rules and regulations to address conflicts of interest by identifying what constitutes a conflict, and the requirement of financial professionals and any firm that offers financial services to disclose business relationships and activities that could prove influential. Be sure to discuss the most common conflicts of interest with the financial professionals at PCI, your introducing broker-dealer, and/or investment advisor and how they address these items with their clients.

For more details about our services, visit our website at www.phillipcapital.com or contact us at (312) 356-9000.

How do your financial professionals make money?

Our financial professionals are compensated through base salaries and we do not increase their salaries with partial earnings from commissions. This means their earnings will not increase if you trade more often or invest in products with higher commissions. Your broker-dealer and/or investment advisor will establish the commissions and fees associated with the services they provide. It is your responsibility to ask for and accept any fees associated with the financial services you are provided.

Do you or your financial professionals have legal or disciplinary history?

Yes, Phillip Capital Inc. or its financial professionals have legal or disciplinary events to report. You can find more information about our history by visiting Investor.gov/CRS or BrokerCheck.FINRA.org and searching for “Phillip Capital Inc.” (CRD #173869).

Conversation Starter:

“As a financial professional, do you have any disciplinary history? For what type of conduct?”

Yes, PCI does have past legal and disciplinary events. Details regarding these events can be found at BrokerCheck.FINRA.org or Investor.gov. These free resources allow you to search individuals or investment firms and will provide information regarding employment history, professional qualification, disciplinary actions, criminal convictions civil judgments, and arbitration awards. FINRA recommends that you learn as much information about investment professionals and firms prior to working with them.

Additional Information

For more detailed information about our services, fees, and conflicts of interest, please review our full disclosure documents available on our website at www.phillipcapital.com or request a copy by calling us at (312) 356-9000. You may also contact us to request up-to-date information or a copy of this relationship summary.

Conversation Starter:

Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?

Upon account opening, you will be provided information regarding how and who to contact regarding your account. PCI is required to act in your best interest and place your interest above our own. You should understand that conflicts of interest may arise, and you are encouraged to ask about these conflicts and how they may affect the services that we provide to you. If you have concerns regarding the information provided to you or how you are being treated, you can escalate your concerns through the supervisors and managers of your contact person as needed. Additional information regarding complaints can be found at FINRA.org. To report a problem or file a complaint, contact FINRA at (301) 590-6500 or visit www.finra.org.